Bio Nebraska

Member Exclusive Access to Trusted Life Science Providers

bio.org/save



Unlock the BIO Preferred Provider Network

About:

BIO Business Solutions® is the largest cost-savings program for the life science industry—providing BIO and state life science association members with exclusive, industry-specific pricing on essential business services. From insurance, finance, and travel to lab products, waste management, regulatory services, and more, members gain streamlined access to the resources that help their companies run efficiently and grow.

How It Works:

BIO pools the purchasing power of thousands of life science companies to negotiate competitive pricing and favorable terms on the supplies and services critical to innovation. Participation is free for BIO and state life science association members, and companies can use one, some, or all available partner programs.

Join BIO or a state life science association — **Membership starts here**

Browse lab, business, and operations solutions — **Explore member-ready services**

Tell us what you need — **BIO connects you to preferred providers**

Start saving and driving growth — **Discounts reinvested into science**

Member Snapshot:

"Through BIO Business Solutions®, we saved over $810K on lab products, imaging, and shipping. Those savings went directly back into our research."

— California-based biotech developing Duchenne muscular dystrophy therapies

Sign Up and Get Started

Participation is free for BIO and state affiliate members. Getting started is simple:

Email Us: **save@bio.org** | Visit: **bio.org/save**

Why BIO Business Solutions®

Members Get

- **Instant access to a comprehensive suite of services**—from lab supplies and office essentials to compliance, travel, and critical shipping solutions trusted by industry peers.
- **Confidence in expert-led due diligence**—all agreements are reviewed, enhanced, and re-negotiated regularly to secure competitive rates and member-friendly terms.
- **Flexibility to build a program that fits**—whether you're a virtual biotech or a fully operational lab, select the providers that serve your needs today and expand as you grow.

Annual Savings in Action

CA biotech
(130 employees):

$752,970 saved

across insurance, lab, supplies, waste removal & recruitment services

MA research company
(25 employees):

$300,400 saved

on lab supplies & capital equipment

MN emerging biotech
(10 employees):

$101,320 saved

on business insurance & lab equipment

PA startup
(5 employees):

$50,860 saved

on communications & research supplies

NC virtual biotech
(2 employees):

$18,560 saved

on lab supplies & waste removal

Your Purchasing Power Multiplied

$700M+
total annual savings

$830M+
total annual spend



Outpacing what nearly any single company could negotiate independently.

Impact to the Industry:

We negotiate so you can innovate. Every purchase helps strengthen the innovation economy and fuels BIO's advocacy for policies that accelerate research, discovery, and growth. Your participation drives meaningful impact across the life science ecosystem.

Explore Your Member Savings Portfolio

A view of the categories members can access through BIO Business Solutions®

Laboratory Research & Facilities

UniFirst UNIFORMS SERVICES SOLUTIONS
Lab apparel & cleanroom services

Airgas Healthcare an Air Liquide company
Specialized gases & equipment

ALT AMERICAN LABORATORY TRADING
Refurbished lab equipment

CleanHarbors
Lab waste re m ova l

Nikon
Microscope systems & imaging solutions

PSCBiotech
Regulatory inspection services

Risk Management & Insurance

CHUBB
Insurance carrier & business owner's policies

Business Operations & Corporate Services

ADP Always Designing for People
Payroll & benefits

Brex
Corporate credit card

United Van Lines
Moving services

odp BUSINESS SOLUTIONS
Office supplies

ups UPS Healthcare Quality Focused. Patient Driven.
Shipping & logistics

Specialized Services

ADP Always Designing for People
R&D tax credits

sharevault
Secure document sharing

PSCSoftware
Inspection management software

Always Designing for People®

One-Stop, Full-Service HR Partner to Help You Attract and Retain Talent

Exclusive discounts for members!

Supporting companies of all sizes with HCM platforms to scale hiring, payroll, insurance, benefits, retirement and compliance with confidence.

Two Great Ways to Partner with ADP

1. Leverage the award-winning ADP RUN Solution for HR, benefits and compliance.
2. Move to a co-employment arrangement with ADP TotalSource®, the nation's largest Certified Professional Employer Organization (PEO), designed to help your business increase efficiencies.

Benefits

- Save time on HR tasks with a **dedicated HR pro**
- Cash in on **R&D tax credits**
- Comprehensive benefit package to help you **attract and retain workers**
- **Promote safety** with risk & safety guidance, Workers' Comp insurance, loss control, claims support, and get well soon program
- **Payroll, tax and HR compliance** for every location

Payroll for 1-49 Employees	Payroll for 50+ Employees
✓ Finding & Hiring employees	✓ Payroll
✓ Payroll, Full Level Tax filing and compliance support	✓ Benefits
✓ Workers' Comp and 401k Integration	✓ Compliance
	✓ Workforce Management
	✓ And more.

Innovation in Customer Service

Bonded ESAC Accredited · TrustRadius Top Rated 2025 · IRS Certified PEO · BEST SOFTWARE 2025 #1 Rated Small Business Product · PC PCMAG.COM Editors' Choice 4.5/5 Outstanding

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Always Designing for People®

Research & Development Tax Credits: You're innovating but are you leaving money on the table?

Is Your Company Performing R&D Activities?

Whether you're developing, modifying, designing, supporting or supervising research activities, here are just a few R&D activities that generally qualify for the federal tax credit.

Typical Qualifying Activities

- Product
- Manufacturing Process
- Software
- Invention
- Technique
- Formula

Benefits

- **20% off** ADP R&D tax credit standard published rates as part of your membership
- **A free initial assessment** to estimate the potential federal & state R&D tax credits for which your company may be eligible
- **Refund/credit clause** included in every R&D tax credit engagement
- **R&D study reviewing potential qualified expenses** delivered by a team of experienced tax professionals; and
- **Access to ADP's team of R&D experts** who are trained to help you maximize your credits.

ADP will review your organizations activities to determine if they meet the IRS requirements to be eligible for the credit.

ADP will:

1. **Review your payroll and qualified expenditures in the U.S.,**
2. **Evaluate additional eligibility options if your business performs activities on a "contract basis" for another party, and**
3. **Confirm that your business is able to claim R&D Tax Credits.**

We will determine if your organization is:

A. Profitable (has tax liability),

B. Willing to carry forward the credit (expecting to be profitable), or

C. A new business (has less than 5 years of gross receipts and under $5M in revenue)

Source: SOI Tax Stats - Corporation Research Credit | Internal Revenue Service (irs.gov)

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Airgas Healthcare
an Air Liquide company

Always There With Exclusive Savings and Supply Chain Reliability



Benefits

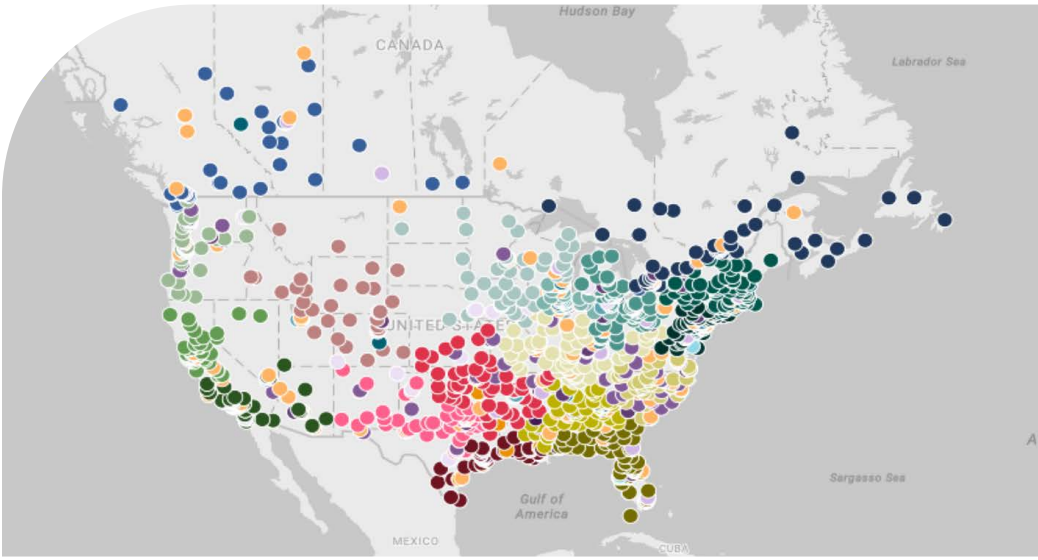
10–25% OFF discounts on cryogenic equipment, gas distribution equipment, and safety products

HOT LIST with medical and specialty gas-grade argon, carbon dioxide, helium, and nitrogen plus custom gases tailored to specific member needs

CUSTOMIZED AGREEMENT
with guaranteed terms and savings

FULL RANGE OF SUPPLY MODES
Cylinders, liquid cylinders, MicroBulk, bulk and on-site gas generation, as well as dry ice service





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ALT
AMERICAN LABORATORY TRADING

Full-Service Provider for Surplus Lab Equipment Services & Premium Refurbished Equipment



Benefits

Equipment Purchase	Surplus Strategy Services
FREE one-year equipment warranty	**10% DISCOUNT** discount on surplus services
15% NO HASSLE DISCOUNT on list price	**FREE** desktop valuation report on lab assets
ANNUAL $1,500 GIFT CARD for all BIO and State Association members	**10% REBATE** on buyer's premium

> Their team understands the unique challenges of scientific innovation and provides tailored payment options that allow labs to scale efficiently.
>
> — NanoNeurosciences

- ✓ Science Now, Pay Later ® flexible payment solutions on ALT purchases.
- ✓ Waived processing fees and/or deferred payment options for member companies.
- ✓ One easy form and one-day turnaround to stay on budget and focus on research.

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More savings.
More research.

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Brex

The Corporate Credit Card for the Life Sciences



Tailored Credit Card Rewards, Brex Business Account, and Expense Management

View Full Details

Benefits

100,000 POINT SIGN UP BONUS

for the Brex Bank Account and Credit Card

NO FEES OR MINIMUMS

2X on Lab Supplies

7X on Conference Registration

4X on Travel

INDUSTRY LEADING YIELD

Brex business account earns high yield with same-day liquidity and is FDIC-insured.

5-MINUTE APPLICATION PROCESS

Completely online with instant access to business account and/or virtual credit cards.

AUTOMATION THAT SAVES YOU TIME

Automatic spend and reimbursement approvals based on your expense policy and automatic receipt generation.

NO ANNUAL CREDIT CARD FEES

foreign transaction fees, or fees for additional cards.

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CHUBB®

Delivering risk management and insurance protection tailored to the unique needs of life sciences organizations



Benefits

SPECIALIZED TEAMS
Over 100 experts dedicated to life sciences, focused on the risks that matter most to your business.

PROVEN EXPERIENCE
More than 25 years working with companies of all sizes, from start-ups to global leaders, and from concept to commercialization.

GLOBAL REACH
Offices in 54 countries and the ability to support your business in over 200 countries.

RISK CONSULTANTS
Experts who take the time to understand the uniqueness of your operation and offer solutions to keep your business safe and protected.

CLAIMS PROFESSIONALS
Dedicated experts who exclusively handle life science claims, so they have a deep understanding of your specialized business.

FINANCIAL STRENGTH
Stable and reliable, so you can count on us when it matters most.

Bio Business Solutions®
More savings.
More research.
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Safe, economical and environmentally sound waste disposal

Benefits

Compliance with Local, State and Federal Laws

Robust Recycling capability for waste and unused products

Disposal facilities in all 50 states, Canada, and Puerto Rico

Sustainability by the Numbers

- A Total Recordable Incident Rate (TRIR) under 1
- More than 4 billion gallons of wastewater treated
- Nearly 1.7 million metric tons of materials recycled
- 235 million gallons of used oil collected and processed
- 2x the amount of greenhouse gas emissions avoided than generated

Streamlined Online Services

- ✓ Profile Management
- ✓ Management Reports
- ✓ Drum Scheduling
- ✓ Inventory Management

Emergency Response

Clean Harbors can rapidly deploy experienced, fully certified workers to meet the needs of any incident.

- ✓ Emergency lab packs
- ✓ Emergency spill clean up
- ✓ Chemical and hazardous material spills
- ✓ Biological and infectious materials
- ✓ Hurricane, earthquake and storm damage
- ✓ Over-the-road incidents

DISCOUNTED
Disposal Prices

DISCOUNTED
Transportation & Materials Pricing

DISCOUNTED
Labor Charges

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A global leader in precision optics—manufacturing its own glass to ensure uncompromising quality



Benefits

15% OFF select BIO customized microscope packages

7% OFF individual Nikon items

5% OFF third party products

1 YEAR
Full Warranty on Systems

5 YEAR
Warranty on Microscops

15% OFF
a wide variety of Warranty Extension Programs

FREE
on-site customized training

FULLY INTEGRATED
flexible customized packages for expediting discovery to commercialization – easily scaled up for larger operations

Nikon BioImaging Lab (NBIL) Benefits

The Nikon BioImaging Lab (NBIL) provides contract research services for microscope-based imaging and analysis.

7% DISCOUNT:

- Imaging, data analysis, and assay development
- Consumable supplies
- Lab occupancy fee and equipment use

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A leading provider of business services and supplies, products and technology solutions



Benefits

DEEP DISCOUNTS
on ODP's Best Value List of preferred products

FREE DELIVERY
on qualifying orders

EXCLUSIVE DISCOUNTS
on HP ink & toner

Complete Office Solutions

OFFICE SUPPLIES
The right supplies for office, home, and hybrid working models

BREAKROOM
Coffee brewers, cups, plates, cutlery, healthy snacks, and water coolers

TECHNOLOGY
Storage, digital protection, and lifecycle management

PRINT & PROMO
Marketing materials, apparel, branded kits, and safety signage

CLEAN & SANITIZE
Disinfectant cleaners, sanitizer stations, air purifiers, and touchless soap dispensers

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PSCBiotech®

Expert Support Across Quality and Regulatory Operations



Benefits

PSC Biotech® frequently used services:

Commissioning, Qualification and Validation (CQV) Planning, Document Generation and Execution Support	Computer System Validation and Assurance	Regulatory Affairs
Quality Assurance	Audits and Gap Analysis	Metrology / Calibration
Engineering	Project Management	Staff Augmentation

PSC Biotech provides solutions for all your complex needs.

10% DISCOUNT
on all professional services

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More research.

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PSCSoftware®

Trusted for Innovative and Customer-Focused Life Science Quality Management

ACE®

Modern eQMS with built-in AI to support compliant, efficient quality operations.

Early-stage and startup teams	Launch your business with **ACE Starter™**, featuring pre-validated workflows designed to help early-stage teams establish quality quickly and confidently. This is a solid foundation for document control, training, and core processes.
Growing organizations	As a validated, ready-to-use eQMS, **ACE Essentials®** brings together quality workflows, including document control, training, quality and asset management, and reports. With both pre-built workflows and configurable workflows, teams can go live fast while maintaining continuous compliance as they grow.
Established firms and global operations	**ACE Enterprise®** is a highly configurable system built to support complex, regulated environments across multiple sites and regions. It combines advanced quality workflows, end-to-end inspection management, supplier oversight, EBR, and more features, all within a single, scalable platform.

Benefits

EVALUATION AVAILABLE
Explore Before Licensing

LOWER-COST
ACE Starter Package

15% DISCOUNT
ACE Essentials & ACE Enterprise

UP TO 35% DISCOUNT
on services bundled with ACE

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sharevault

Protect the Data That Determines Your Next Milestone

Securely manage clinical, regulatory, and investor-grade data without slowing research, fundraising, or partnerships.

Exclusive Member Offer

Built for regulated, IP-heavy life science environments.

25% DISCOUNT	5% ADDITIONAL DISCOUNT	NO COST
on 12 month ShareVault PRO product	on subscription terms of two or more years	connectors to BOX, DropBox, SharePoint/ O365, Google Drive & DocuSign

Benefits

Document security and management with life science specific features:

DUE DILIGENCE
M&A, Fundraising, Partnering and Licensing

CORPORATE REPOSITORY
Eliminate document scatter in silos and duplication, establish good corporate governance and compliance

REGULATORY SUBMISSIONS
eCTD support, integrated viewer streamlines preparation and review

INSPECTION READINESS
Manage eTMF clinical trial documents with 21 CFR Part 11 and HIPAA-aligned controls

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More research.

See How Life Science Teams Share Smarter

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UniFirst
UNIFORMS SERVICES SOLUTIONS

Protective Apparel, Cleanroom, & Facility Support



Benefits

30-50% OFF uniform and facility services

2 WEEK complimentary service upon new agreement execution

NO PRICE INCREASES for 3 Years

NO CHARGE lab coat pressing included with rental program

NO CHARGE company and name emblems on initial installation

Cleanroom garments with UHF CHIP TECHNOLOGY

Customer friendly terms & conditions

Cleanroom inventory management

Dedicated customer service team

Full range of first aid and safety programs

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Moving and storage solutions, including corporate and laboratory moves.

Benefits



- Local, long-distance, and international moving solutions.
- Laboratory, office, and employee relocations.
- Regulatory compliant, climate-controlled specimen relocations for laboratory moves.
- Guaranteed pickup and delivery to minimize downtime on all relocations

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UPS Healthcare
Quality Focused. Patient Driven.

The Expertise and Network to Deliver End-to-End Solutions



Benefits

UP TO 75% on UPS Next Day Air® services

UP TO 75% on UPS 2nd Day Air® services

UP TO 75% on UPS 3 Day Air®

UP TO 53% on UPS Ground® Commercial services

UP TO 49% on UPS Ground® Residential services

UP TO 68% on UPS Worldwide International services

InsureShield® Shipping Protection – Package protection for high-value and critical shipments

UPS® Premier – Priority handling and enhanced visibility for time- and temperature-sensitive healthcare shipments.

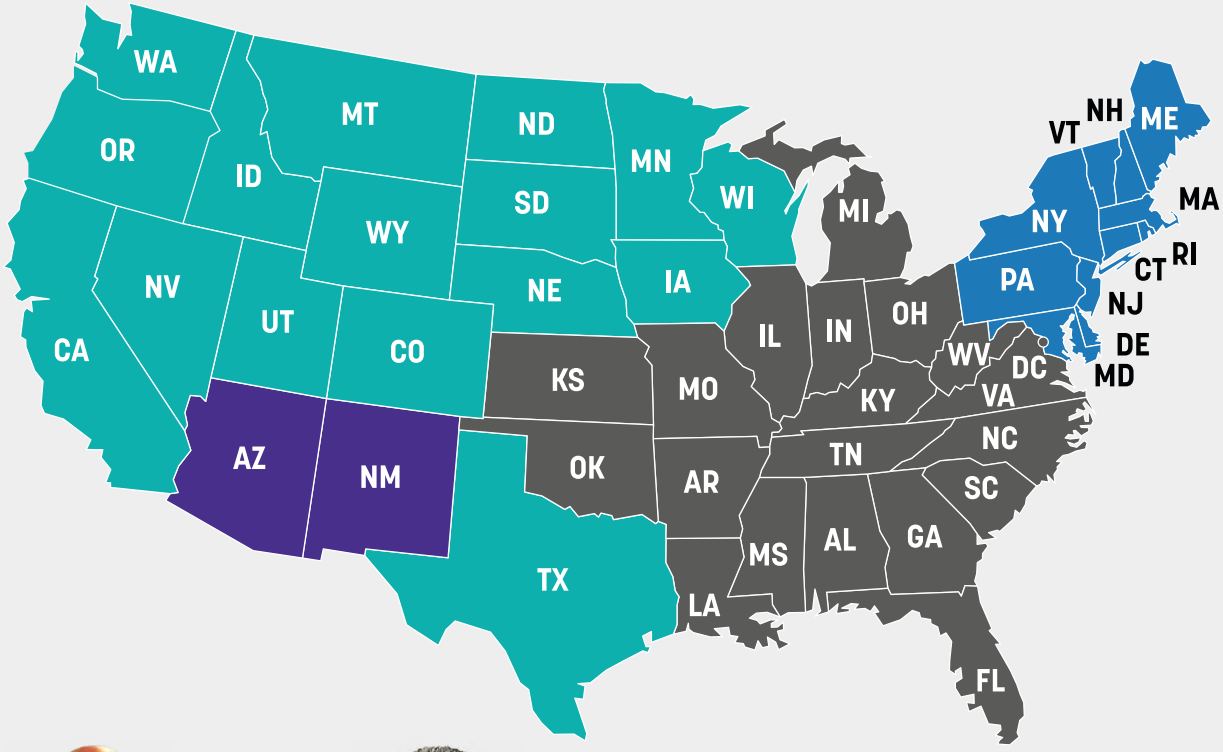
The UPS Store Business Services – Discounts and other value added services

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Here to Help You Get Started

Connect With Your Regional Business Development Partner





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